JAMES W. BURKE, JR., ESQ.

Page 1 Page 3 1 IN THE COURT OF COMMON PLEAS 1 2 OF CUYAHOGA COUNTY, OHIO 2 (Thereupon, BURKE Deposition 3 3 Exhibits 1 thru 3 were marked for 4 JANIE COUSINS, et al., 4 purposes of identification.) 5 Plaintiffs, 5 6 Case No. 460155 VS 6 Judge Mary Boyle 7 JAMES W. BURKE, JR., ESQ., a witness 7 JOHN T. JACOBUS, et al., 8 herein, called for examination, as provided by 8 Defendants. 9 the Ohio Rules of Civil Procedure, being by me 9 10 first duly sworn, as hereinafter certified, was 10 DEPOSITION OF JAMES W. BURKE, JR., ESQ. 11 deposed and said as follows: 11 THURSDAY, JANUARY 30, 2003 12 EXAMINATION OF JAMES W. BURKE, JR., ESQ. 12 13 BY MR. MISHKIND: 13 Deposition of JAMES W. BURKE, JR., ESQ., a 14 Q. State your name for the record. 14 Witness herein, called by counsel on behalf of 15 James W. Burke, Jr. A. 15 the Plaintiffs for examination under the Q. I will dispose of a lot of 16 16 statute, taken before me, Vivian L. Gordon, a 17 formalities in light of the fact that you are a 17 Registered Diplomate Reporter and Notary Public 18 in and for the State of Ohio, pursuant to 18 seasoned trial lawyer and know the ritual as it relates to deposition testimony and questioning. 19 agreement of counsel, at the offices of Becker & 19 I will just for the record indicate 20 Mishkind, Skylight Office Tower, Suite 660, 20 Cleveland, Ohio, commencing at 2:00 o'clock p.m. 21 21 that I'm taking your deposition today because of 22 on the day and date above set forth. the prejudgment interest matter which is pending 22 23 23 before the court and your position as personal 24 24 counsel for Mr. Jacobus. 25 25 Do you understand that? Page 2 Page 4 **APPEARANCES:** 1 1 A. I do. 2 On behalf of the Plaintiffs 2 Q. Today's deposition had originally 3 Becker & Mishkind Co., LPA 3 been noticed, and then because of your 4 HOWARD D. MISHKIND, ESO, 4 unavailability we rescheduled it for today at 5 Skylight Office Tower Suite 660 the convenience of everybody's schedule; is that 5 6 Cleveland, Ohio 44113 6 true? 7 216-241-2600 7 That's correct. Α. 8 8 You had received a notice to take a Q. 9 9 deposition initially; true? 10 On behalf of the Defendant 10 A. Yes, I did. Rawlin, Gravens & Franey Co., LPA 11 Q. And have you brought with you today 11 12 MARTIN FRANEY, ESO. what you believe to be responsive to the notice 12 13 1240 Standard Building 13 to take deposition? 14 Cleveland, Ohio 44113 14 A. I have. 15 216-579-1602 MR. MISHKIND: I'm going to mark as 15 16 Plaintiff's Exhibit 4 a copy of the notice and 16 17 just ask you to take a look at it and confirm 17 18 ----18 that that is, in fact, the notice that you 19 19 received. 20 20 ----21 21 (Thereupon, BURKE Deposition 22 22 Exhibit 4 was marked for 23 23 purposes of identification.) 24 24 25 25 A. It is.

1 (Pages 1 to 4)

Page 5	Page 7
1 Q. Before the deposition began, 2 Mr. Burke, you provided me with three documents	1 court I had some conversations and participated
3 that I have marked for identification as	2 in conversations with Ms. Lefever, but I don't 3 recall independently having any conversations
4 Plaintiff's Exhibits 1, 2 and 3. They appear	
5 all to be letters to Nationwide Insurance	
6 Company relative to the Janie Cousins versus the	5 Q. Was Ms. Lefever present each day at 6 trial?
7 John Jacobus matter; is that true?	7 A. I don't believe so. I believe she
8 A. That's correct.	8 was there at the beginning of trial and I can't
9 Q. I'm going to talk at some length	 9 recall whether or not she was there at any time
10 about these three letters, but before I do that,	10 after that. I remember during the first day
11 besides these three letters, have you sent any	11 when we were having discussions as to settlement
12 other letters to Nationwide separate from the	12 that she was there and that she was on the phone
13 November 11, December 4, and December 23	13 calling her superiors.
14 letters?	14 Q. Do you recall having any discussions
15 A. No, I have not.	15 with her prior to the day of trial that aren't
16 Q. Did you ever receive responses in	16 otherwise memorialized in any of your letters?
17 writing from Nationwide to your letters?	17 A. I can't recall. I have a sense of
18 A. I don't have one with me. I believe	18 talking with somebody from Nationwide and I
19 at some point Teri Lefever, the adjustor, did	19 would imagine it was her about the offer, or
20 send me something, but I note that my December	20 the demand, rather. And I am wondering whether
21 4th letter asked for information promised in her	21 or not I responded to her November 19th letter
22 letter of November 19th. So there was a letter	22 after she sent it to me. That could have
23 of November 19th, and I'm sorry, I don't have	23 been and I'm just not certain on that.
24 that with me.	24 But I have the sense that I
25 But there was no it was kind of	25 reiterated to somebody personally that which was
Dec. A	
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2 (Pages 5 to 8)

3 (Pages 9 to 12)

Page 9 Page 11 1 Thirty-two. A. paragraph, I would like to know when Mr. Jacobus 2 Q. You have a criminal as well as a 2 was first advised the claim against him was not 3 civil practice; true? 3 fully covered under the insurance policy. 4 Α. Yes. 4 Do you see that? 5 You have handled a number of personal Q. – 5 Yes. À. 6 injury cases? 6 Were you ever provided with an answer Q. A. I was an adjustor while I was in law 7 7 to that issue to your satisfaction? school and I have had a personal injury practice 8 8 A. I think that's what I'm referencing 9 for 32 years. 9 in my next letter when I was promised to get 10 Q. Which company were you with? 10 that, and I don't believe in writing, I don't 11 A. The Aetna. 11 believe I was ever told in writing. 12 Q. Is it fair to say that you have a 12 In my December 4th letter, I indicate 13 fairly good sense of what cases are worth as 13 when may I expect to receive the information 14 best as any of us can have? 14 promised in your letter of November 19th. It's A. I would think that having tried a lot 15 15 my belief -- and when I get you the letter it 16 of cases and settled a lot of cases, and having 16 will be clear -- that Ms. Lefever indicated to 17 that background of setting up files for an 17 me she would get that information. insurance carrier who at that time was the queen 18 18 Somewhere along the line, whether it 19 of the industry, yes, I think I have a fair 19 was verbally through Mr. Franey's office or 20 reading on values of cases. 20 Mr. Franey, I was told that Mr. Jacobus was 21 Q. Is it fair to say based upon your 21 advised of that after a July pretrial. 22 experience, both as an adjustor and as an 22 Mr. Jacobus didn't have a clear 23 attorney with a number of years of experience, 23 recollection of being told that, but the court's 24 that you viewed the nature and extent of the 24 records indicate that she put that on the record 25 injuries that were documented with regard to 25 in July and I had no reason to disbelieve Page 10 Page 12 Janie Cousins and the demand of \$75,000 to be a 1 1 Mr. Franey's office having told him that, but he 2 good faith effort on the part of the plaintiff 2 had no clear recollection of that, 3 to settle the case? 3 Mr. Jacobus -- when I say he, 4 A. Absolutely, 4 Mr. Jacobus really became totally aware, I 5 Q. And that \$75,000 you understood was 5 think, after the October pretrial when he was 6 to compensate Janie for her injuries, past, 6 told you had better get counsel. I think the 7 present and future; correct? 7 import set in. I think up until that time he 8 A. That's correct. didn't have a true understanding of the severity 8 Q. That also included basically a waiver 9 9 of the situation. 10 of any punitive damage claim, did it not? 10 Q. When the complaint was filed in this A. Yes. That was very enticing. 11 case and there was a claim for punitive damages, 11 12 Q. Even aside from any punitive damage 12 to your knowledge, was Mr. Jacobus advised at 13 claim, did you view the \$75,000 to be a good 13 that time by his insurance company that the 14 faith attempt to settle this case based upon the 14 aspect of punitive damages would be something 15 medical evidence, both with regard to the past, that would not be covered under his insurance 15 16 the present, and the permanency of the 16 policy? 17 plaintiff's injury? 17 Α. I don't know that. 18 A. I did. 18 To your knowledge, did Mr. Jacobus Q. -19 Q. Have you been afforded an opportunity ever provide you with any such information that 19 20 to review the claim file by Nationwide? caused you to believe that he was aware from the 20 21 A. I was given a file from Mr. Franey's 21 very beginning that he had personal exposure 22 office containing the pleadings. I didn't have 22 outside of his policy? 23 access to the entire -- to the claim file. 23 A. When I first got into the case, I 24 Q. In your letter of November 11th. 24 asked Mr. Jacobus to provide me with any 25 Plaintiff's Exhibit 1, you state in the second 25 writings from his insurance carrier, any

Page 13 Page 15 1 correspondence he had whatsoever. 1 punitive damage award, have they to this date 2 I remember him searching for it and 2 provided you with the information of how they 3 he didn't have it. He said he remembers 3 set the reserves and how they adjusted the 4 receiving something and he didn't remember what 4 reserves in this case? 5 It was, but he didn't have those documents. 5 A. No, they have not. 6 That's why I asked for those in my November 11th 6 Continuing with the letter, it says Q. 7 letter. 7 in the third paragraph, or second complete 8 Q. Did the correspondence from the 8 paragraph on that second page, in view of the 9 adjustor include a copy of any notification? 9 great personal -- back up. 10 A. I don't believe it did, because my 10 I'm interested in determining what letter back to her is when might I expect to 11 11 attempts have been made by you to settle the 12 receive the information promised, and I don't claim against Mr. Jacobus within the limits of 12 13 believe -- specifically, I don't recall ever 13 his insurance coverage in view of the great 14 seeing a reservation of rights letter. 14 personal exposure he has on this claim. Q. Now, in your letter of November 11th 15 15 A couple questions on that. One, 16 2002, the second page, you also indicate, I 16 when did you learn that his insurance coverage 17 insist on reviewing at the earliest opportunity 17 was \$300,000? 18 the complete adjusting file in this claim and A. I learned that early on after I got 18 19 complete litigation file of the law firm of 19 involved in the case. 20 Rawlin, Graves and Franey Co., which was hired 20 Q. And to your knowledge, was there any 21 by you to defend Mr. Jacobus. Please call me to 21 other coverage that would be applicable to this 22 advise me where I may view these files. 22 claim for Mr. Jacobus through Nationwide or any 23 I think you told me a moment ago that 23 other carrier? 24 you may have been afforded an opportunity to see 24 A. It was my understanding that there 25 some of Mr. Franey's file. 25 was not. Page 14 Page 16 A. I believe they gave me the complete 1 1 Q. Explain to me, if you would, what you 2 litigation file, I'm sure of that. I had 2 meant by, quote, in view of the great personal 3 everything that they had, because I had gone to 3 exposure he has on this claim. 4 the court independent of that and gone through 4 A. Well, in reviewing the claim from all 5 the court's file and secured some copies of some 5 aspects, the liability aspect and especially the 6 pleadings. 6 punitive award, I had made him patently aware of 7 But Mr. Franey's office sent me all 7 the fact that he was laying out there exposed 8 of the pleadings, I'm certain of that. 8 personally to coverage that wouldn't be coming Q Q. In terms of the adjusting file, for 9 from Nationwide. 10 example, such items as the reserve that was set, 10 And also, I remember disabusing him and the evaluation that went into establishing 11 11 of his notion that the plaintiff's personal the reserve, that's what's involved in an 12 injury case was not that strong. Because just 12 13 adjusting file. And you as a former insurance before my entry to the case, the tinnitus claim 13 14 adjustor know full well what I'm talking about; 4 became very solid in my mind in reviewing the 15 true? records, from not only plaintiff's doctors, but 15 16 A. Yes. 16 also from the defense expert, Did you ever see that? 17 Q. 17 And I explained that portion of it; 18 No, I didn't, and that's why I Α. that her injury claim -- in fact, I said to him, 18 19 specifically asked for that. I said something about maybe the \$75,000 is not 19 20 Q. And you asked for it and they never going to look good anymore. I remember having 20 21 provided it to you? 21 some kind of a comment to him, and he said, what 22 A. I was never provided it, no. 22 does that mean to me? And I said, if they don't 23 Q. As you sit here right now as the 23 settle this case, you are going to be exposed to 24 personal attorney for Mr. Jacobus who has not 24 the punitive damages and we are going to go to 25 only a compensatory award against him but a 25 trial.

4 (Pages 13 to 16)

Page 17 Page 19 1 I remember telling him that because 1 the deposition with Mr. Jacobus? 2 he wanted to know what he was going to get 2 Q. Well, at all times prior to trial. 3 involved in with me as far as fees and costs of 3 MR. FRANEY: Objection to the term 4 that nature. 4 generous, but go ahead. 5 Q. Do you remember when you appeared for 5 A. At the time of the deposition of 6 Mr. Jacobus' deposition, at the conclusion or 6 Mr. Jacobus, when I left here and you said it's 7 perhaps at the beginning, you asked me 7 still on the table, I thought that -- I don't face-to-face what the settlement -- what my 8 know if the word generous would be the right 8 9 settlement demand was at that time --9 word, but I thought, you know, it was time to 10 A. That was at this office. 10 seize the day. I really thought Nationwide Q. 11 -- correct? 11 should at that time seize the day. 12 A. I recall that, yes. 12 Because, Howard, personally, in doing 13 Q. I think you were sitting where 13 this same kind of work, there comes a time when 14 Mr. Franey is sitting and Mr. Jacobus was 14 you have problems, and you were getting ready to 15 sitting where you are sitting. 15 go to war and you have got to load all your 16 A. That is correct. 16 cannons and I knew that that was going to 17 Q. At that time, do you remember me 17 happen. 18 telling you that my settlement demand of \$75,000 18 I truly was amazed that they did not 19 was still open, but that as we were getting 19 come forward and settle the case for \$75,000. closer to trial, and experts depositions were 20 20 They meaning Nationwide, obviously. being locked in, that it was becoming less and 21 21 Q. Now you are Mr. Jacobus' personal 22 less likely that we could get the case settled 22 attorney? 23 at \$75,000? 23 A. I am. 24 A. I remember that exact conversation. 24 Q. And obviously you have an interest in 25 Q. But I didn't withdraw the \$75,000. I 25 minimizing or potentially eliminating the risk Page 18 Page 20 kept it open, even though I made it clear that 1 1 of punitive damages to your client; true? 2 my efforts to get the case settled had been 2 A. That was my sole purpose, correct. 3 ongoing, but had not been responded to in a 3 Q. Is what you are telling me today 4 manner that I felt was reasonable. 4 under oath tainted in any way in terms of the 5 A. Well, I can't -- your thinking aside, 5 value, the compensatory value of the case, 6 I remember you saying that to me and I remember ٨ tainted in any way by virtue of the fact that 7 saying to my client, that offer -- because it 7 your interest in representing him was to 8 was reiterating what I told him before -- that 8 minimize or eliminate the punitive damages? 9 offer is not going to be here long. He is not 9 A. No. And I don't want to be 10 going to pay the costs of trial and then want to 10 disingenuous. Obviously that was a major import 11 just settle for the \$75,000. He is not going to 11 to me. That was why I was hired, retained. 12 work backwards in this case. But to address myself to the punitive 12 13 And I think at that time, my 13 damages, I had to have a reasonable 14 discussions with Mr. Franey about his defense, 14 understanding of what the compensatory damages 15 he was attempting to tell the same thing to --15 were. As you know, you know, they kind of hinge 16 is my understanding, he was attempting to tell 16 on each other. There were horrible facts in 17 the same things to Nationwide, because he was this case. 17 18 aware of the fact that number was on the table But I was impressed by the fact that 18 19 at that time, but soon would be removed. 19 her injuries were substantiated quite well by 20 Q. Did you feel that it was reasonable; 20 doctors from both sides. And tinnitus, like 21 in fact somewhat generous on the plaintiff's 21 TMJ, and a lot of these injuries that are 22 part to be willing to settle the case for 22 present but you can't get your fingers on, are 23 \$75,000 and waive any claim for punitive 23 terrible things to put -- if I was a defense 24 damages? 24 counsel, to put before the jury. Because if she 25 A. Are you talking about at the time of 25 is believable and she is the one that has to

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5 (Pages 17 to 20)

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Page 21	Page 23
 tell us, tell the jury that, you don't know what the award is going to be. And I thought that \$75,000 and I can't remember at the time, \$15,000, whatever the specials, the medical specials were seemed to me to be I'm not going to use your word generous but seemed to me to be really a good settlement of this case. Q. Besides Teri Lefever from Nationwide, and the adjusting crew, if you will, the people that control the dollars and cents, did you have conversations with anyone else, either above Teri or below Teri? A. I did not. Q. Continuing with the November 11th letter, you state later on, as it now stands, without the benefit of reviewing all of the above documents, having reviewed the pleadings, depositions, doctor reports, which I am now in possession of, it's my opinion that this case should have been settled for the amount demanded by plaintiff's counsel at the October 22nd, 2002 settlement conference. Did I read that accurately? A. You did. 	 responding to my letter of December 19, 2002; correct? A. That's correct (Thereupon, BURKE Deposition Exhibit 5 was marked for purposes of identification.) Q. I'm going to show you just for purposes of the record, is this a copy of the December 19th, 2002 letter that you were referring to? A. Yes, it is. Q. I am going to sort of address your attention to certain things, the highlighted section on here where it says, as you and this is a letter to Mr. Franey; true? A. That's correct. Q. As you, Mr. Burke and the court are fully aware, the case could have and should have settled a long time ago well in advance of final trial preparation or trial for the figure of \$75,000 in compensatory damages. Do you agree with that statement, at least as it relates to your view of things? I'm
 Page 22 Q. And did your opinion change at all prior to the commencement of trial? A. No. Q. Have you at this point commenced any type of a bad faith claim against Nationwide? A. I have not. As of this date. Q. And I won't ask you to tell me whether you are or not, because I think that probably is privileged between you and Mr. Jacobus. A. I twould be. Q. I won't put you under that risk of refusing to answer something. A. I don't think Moskovitz would let you do that to me. Q. You are correct. Exhibit 2 is your letter that we have sort of alluded to dated December 4, where you have asked Teri Lefever for the information. And you believe it's the claim file and the reservation of rights, that letter that you wanted to see? A. I do. Q. Now, Exhibit 3 is your letter to Teri Lefever dated December 23rd, 2002, and that was 	 Page 24 not going to ask you to read the court's mind or Mr. Franey's mind, but do you agree with that statement? A. From my personal standpoint and view, it was correct. It is correct. Q. And the medical evidence by way of expert reports, including the report of your own expert, Dr. Silberman, in October clearly reflected a substantial likelihood that the value of the case and ultimately a verdict in this case would exceed plaintiff's settlement demand. Did you agree with that statement based upon the evidence that existed prior to commencement of trial? A. I did. Q. And that's irrespective of what might happen with the punitive damage issue? A. Based solely on the compensatory damage claim, yes. Q. In your letter of December 23rd to Teri Lefever you indicate that because of Nationwide's failure to strike that. In your letter of December 23, you state, additionally, it is quite evident that

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January 30, 2003

Page 25	Page 27
Page 25 1 Mr. Jacobus' total interests were not being 2 attended to by Nationwide and its 3 representatives. He was not properly prepared 4 by counsel for his June 6, 2002 deposition. 5 There was no effort made to provide an expert to 6 testify in Mr. Jacobus' behalf on the issue of 7 an alcoholic's ability to formulate the 8 requisite conscious disregard for the welfare 9 and safety of others, dash, the thrust of the 10 punitive/exemplary damage claim against 11 Mr. Jacobus. 12 Going back to the very beginning I 13 probably didn't need to read the entire thing 14 but what was it you were referring to that you 15 felt as of December 23 in writing to Teri 16 Lefever that Nationwide and its representatives 17 had not properly prepared your client for the 18 June 6th deposition? 19 A. In reviewing the deposition 20 MR. FRANEY: Could I put an objection 21 to that question. I'll caution you not to waive 22 attorney-client privilege when you are doing <td>Page 27 Is going to come into play. We are going to 2 object to it, but he is going to ask those 3 questions and get these answers, so you should 4 know the nature of your past history. 5 Not everybody remembers all those 6 things; whether they want to forget them or they 7 are just incapable of doing that. In my mind, 8 had he been prepared, there would have been some 9 questions answered more intelligently and it 10 would have taken away the kind of appearance 11 that he was being dishonest. And that became 12 apparent to me immediately. 13 Q. Based upon information and belief 14 that you had at that time, and continuing 15 through the course of the litigation, did your 16 opinion as to the adequacy of his preparation 17 change at all? 18 MR. FRANEY: Objection. 19 A. No. In fact, as you recall, right in 20 the middle of testimony that whole thing blew 21 up. Because you had his statement under oath 22 and then trying to explain why he didn't recall 23 that at that time and why it was just</td>	Page 27 Is going to come into play. We are going to 2 object to it, but he is going to ask those 3 questions and get these answers, so you should 4 know the nature of your past history. 5 Not everybody remembers all those 6 things; whether they want to forget them or they 7 are just incapable of doing that. In my mind, 8 had he been prepared, there would have been some 9 questions answered more intelligently and it 10 would have taken away the kind of appearance 11 that he was being dishonest. And that became 12 apparent to me immediately. 13 Q. Based upon information and belief 14 that you had at that time, and continuing 15 through the course of the litigation, did your 16 opinion as to the adequacy of his preparation 17 change at all? 18 MR. FRANEY: Objection. 19 A. No. In fact, as you recall, right in 20 the middle of testimony that whole thing blew 21 up. Because you had his statement under oath 22 and then trying to explain why he didn't recall 23 that at that time and why it was just
1 , e	23 that at that time and why it was just
25 mind, Mr. Jacobus hadn't been and also, after	24 horrific for him. 25 Q. When you indicate in your letter that
	25 Q. Then you indicate in your reder that
Page 26 1 I reviewed the deposition and spoke with 2 Mr. Jacobus and asked him how he was prepared 3 for this deposition and what he was able to 4 review, i.e., the police report, any other 5 documents, I thought it was like shooting fish 6 for you in the deposition. 7 It was apparent to me he wasn't 8 prepared, or at least he hadn't gone over the 9 documents and reviewed them, because he made 10 substantial misstatements that I don't believe 11 were intentionally inaccurate. I think he just 12 didn't have the information and didn't recall 13 the information. 14 We were dealing with somebody who was 15 impaired at the time of this incident and he 16 would have had to review his statement to the 17 police, the other issues as to the police report 18 itself. He didn't have an understanding of his 19 prior record. I mean, he was laid wide open 20 there when he was responding and in fact	Page 28 1 there is a laundry list of other indicia of bad 2 faith on behalf of Nationwide as well, when you 3 refer to the term bad faith, just so I 4 understand what you mean by that, can you give 5 me your definition of bad faith? 6 A. An attempt to settle this case on 7 behalf of their insured within the policy limits 8 for an amount that was a reasonable resolution 9 of the case. 10 Q. And did you see any demonstration 11 prior to the commencement of trial that 12 Nationwide ever demonstrated good faith on 13 behalf of your insured in terms of attempting to 14 resolve this case? 15 A. No. Well, in fact, to answer that, 16 there came a point, as you know, where I 17 independently offered settlement out of my 18 client's own pocket independent of the offer by 19 Nationwide in an attempt to settle the case. 20 Q. Why is that? Why did you do that?
20 there when he was responding and in fact 21 misstated his previous DWI's, as you are well	
22 aware, because you utilized those like a	A. Because I wanted desperately tosettle this case. Because by that point, having
23 surgeon.24 I think that if he had been prepared	23 reviewed all the documents and preparing for
25 and said, look, here is your past record. This	trial, it became clear to me that that \$75,000was pure gold to Nationwide and we were going to

7 (Pages 25 to 28)

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	Page 29	B	24
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	get clobbered both ways, both punitive and	1 A. Within the question you're alluding	
2		2 to the fact that it hasn't happened, so I	
3		3 imagine that hasn't happened, you haven't had a	
4	y a strategie of arra to a that we a barrier	4 response. I can only indicate to you,	
5		5 Mr. Mishkind, that I haven't had a response and	
6	which the compensatory and punitive damages	6 I indicated to them that in my opinion this case	
7	- print inter et enternet y rees une	7 is going to be \$100,000 at least, over all of	
89	a waiver of prejudgment interest; true?	8 the money we are talking about now and that	
10	A. Yes.	9 doesn't include my bad faith claim against them.	
11		10 That's contained in this letter.	
12	, and the second s	11 You would think, to answer your	
13		12 question, that they would've answered my	
14	,	13 question and got back to me and responded to me,	
15	· · · · · · · · · · · · · · · · · · ·	14 but they didn't. And so in light of the fact	
16		15 that they won't even respond to me, I'm not	
17	faith on the part of the plaintiff?	16 surprised they didn't respond to you.	
18		17 And I don't know whether or not there 18 is anybody at Nationwide who fits the	
19			
20		 description you just made. Q. Would you agree with me that 	
21	knowledge, by Nationwide to extend any offer to	21 mediation of this matter makes no sense?	
22	me or even come close to that offer?		
23	A. My last letter, my last sentence in	A. I remember when Marty, whenMr. Franey told me that Nationwide wanted him to	
24	that letter indicates, I will await your	24 approach you I believe that's what he said	
25	immediate response, after I said I urge you to	25 approach you with mediation. I think they asked	
		20 approach you with mediation. I think they asked	
	5		
	Page 30	Page	32
1	accept Mr. Mishkind's proposal in this matter.	_	32
2	accept Mr. Mishkind's proposal in this matter. I had never heard from Nationwide in	1 him to do this. And I said to him, well, will	32
2 3	accept Mr. Mishkind's proposal in this matter. I had never heard from Nationwide in response to this letter, which was the 23rd of	1 him to do this. And I said to him, well, will2 he accept that? I mean, why would he accept	32
2 3 4	accept Mr. Mishkind's proposal in this matter. I had never heard from Nationwide in response to this letter, which was the 23rd of December, and I knew the parameters which you	 him to do this. And I said to him, well, will he accept that? I mean, why would he accept that? And Marty quite frankly said, I don't 	32
2 3 4 5	accept Mr. Mishkind's proposal in this matter. I had never heard from Nationwide in response to this letter, which was the 23rd of December, and I knew the parameters which you had set, January 2nd, I believe. No, and I	 him to do this. And I said to him, well, will he accept that? I mean, why would he accept that? And Marty quite frankly said, I don't know, but they have asked me to do that and I'm 	32
2 3 4 5 6	accept Mr. Mishkind's proposal in this matter. I had never heard from Nationwide in response to this letter, which was the 23rd of December, and I knew the parameters which you had set, January 2nd, I believe. No, and I don't have any knowledge, I have never spoken to	 him to do this. And I said to him, well, will he accept that? I mean, why would he accept that? And Marty quite frankly said, I don't know, but they have asked me to do that and I'm going to do that. 	32
2 3 4 5 6 7	accept Mr. Mishkind's proposal in this matter. I had never heard from Nationwide in response to this letter, which was the 23rd of December, and I knew the parameters which you had set, January 2nd, I believe. No, and I don't have any knowledge, I have never spoken to Nationwide or any of their representatives since	 him to do this. And I said to him, well, will he accept that? I mean, why would he accept that? And Marty quite frankly said, I don't know, but they have asked me to do that and I'm going to do that. In my mind, I thought what is 	32
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8 (Pages 29 to 32)

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Date 33	Deve of
Page 33 Page 33 we were going ahead. My motion, the motion in limine and my motion for JNOV, that's what we have. Q. Are there any other letters that you have written to Mr. Franey, to the insurance company, or to any third-party that relates to your evaluation of damages or your assessment of the value of this case aside from what you brought with you today and perhaps aside from this letter that you may have received from MR. FRANEY: Hold on. Objection to the question about any correspondence to Mr. Franey as it invades attorney-client privilege. We are co-counsel. MR. MISHKIND: With all due respect, the attorney-client privilege under Moskovitz does not apply when it relates to communication concerning valuation of the case in claims of valuation, but your objection is noted. Go ahead. A. I don't have an independent trecollection. If I did, I would have brought	Page 35 1 involve trial strategy that are intermixed with 2 matters that deal with clear claims valuation 3 which are discoverable under Moskovitz, we can 4 have an in-camera inspection of those documents 5 and perhaps redact that which is privileged. 6 I would rather just have an agreement 7 you will do that rather than having to issue a 8 subpoena to you. 9 A. I will bring my entire file and I 10 will pull out those. It's my impression that's 11 not going to happen, there is not going to be 12 something in there, but I will pull that. 13 Q. I suspect if you say that, that's the 14 case, but just in the event of 15 Let me just check a few things and we 16 will probably be close to done. 17 You would agree, would you not, that 18 the purpose of prejudgment interest is to 19 encourage litigants to make a good faith effort 20 to settle their cases? 21 A. That's my opinion, yes. 22 Q. In your opinion, based upon the 23 totality of the circumstances that you have seen
24 that with me. I think correspondence with	23 where the circumstances that you have seen 24 in reviewing the file and being involved in
25 Mr. Franey was of the nature of meeting.	a stating and the drie being involved in
i was of the nature of meeting,	25 representing Mr. Jacobus and then attending the
Page 34 1 coordinating things. I don't recall that.	Page 36 1 trial, attending and participating in the trial,
2 And I will get you that letter of the	2 did Nationwide Insurance Company demonstrate a
3 19th. I'm sorry I didn't bring that.	3 good faith effort to settle this case?
4 Q. And I want to find out, because	4 MR. FRANEY: Objection.
5 obviously I can take Mr. Franey's deposition,	5 A. I don't believe they did.
6 but I would rather at this particular point just	6
7 be clear on the record, is there or is there not	7 (Thereupon, BURKE Deposition
8 correspondence between the two of you where the	8 Exhibit 6 was marked for
9 discussion of settlement values or valuating the	9 purposes of identification.)
10 claim itself, aside from trial strategy, set	10
11 forth in any letter, either in part or in total? 12 MR. FRANEY: Objection.	11 Q. I'm going to show you a letter that
12 MR. FRANEY: Objection. 13 A. Mr. Mishkind, I don't recall. I will	12 you may or may not have seen marked as Exhibit 6
14 look at when you sent me the duces tecum, I	13 that had been sent to a Gina Scruggs at
15 thought it referenced Nationwide, correspondence	14 Nationwide Insurance Company.
16 with Nationwide. I didn't look to that. I will	15 First, before I show this to you, do 16 you know who Gina Scruggs is?
17 look to my file. If Marty has an objection, he	17 A. No, I don't believe I do. From this
18 can prepare that, but I will look at my file for	18 case anyway.
19 correspondence to Mr. Franey, only in which I	19 Q. The letter that I'm showing you is
20 depict my estimation or our estimation of the	20 dated
21 value of the case or something in that regard.	21 A. July 31st, 2001.
22 Q. What I have asked you to do, if not	22 Q. I take it you didn't realize or
23 before the hearing or at the time of the	23 didn't know that Gina Scruggs at one time was
 hearing, if you would bring all correspondence to and from, and if there are things that 	24 the adjustor on this file?
25 to and from, and if there are things that	
	25 A. I don't recall knowing that.
	2.5 A. I don't recall knowing that.

9 (Pages 33 to 36)

11		
	Page 37	Page 39
1	Q. Did you know and you can look at	1 not to go to trial in this case, for whatever
2		
3		
		3 and I respect that.
4	· · · · · · · · · · · · · · · · · · ·	4 It was clear to me in reading the
5	Do you see that?	5 doctor's deposition and I didn't have the
6	A. Yes, I see that.	6 opportunity to see Dr. Silberman, to see the
7	Q. When you got involved in the case,	7 deposition, just the flat deposition, but
8	you were operating on the basis that the	8 reading the reports and stuff and I am being
9	settlement demand had been reduced to \$75,000;	 9 repetitive - the tinnitus claim just got bigger
10		10 and bigger and bigger, and I don't think that
11	A. That's correct.	11 was lost on Mr. Franey.
12		
13	Q. Do you know what the settlement offer	12 Someone that had the money didn't
14		13 think it was I don't know. I don't know why
		14 they did it.
15	the system of the choice here hade by	15 Q. Did I cooperate in discovery?
16		16 A. With me?
17		17 Q. Yes.
18	this matter?	18 A. Absolutely.
19	A. Again, Mr. Mishkind, I was never	19 Q. Did you see any evidence from looking
20		20 at the file that I didn't cooperate with regard
21	that's why I don't know that.	20 at the file that I than t cooperate with regard 21 to discovery in regard to any aspect?
22		,
23	Thorouson PLIDKE Departure	22 A. Not as far as my participation, no,
24	(Thereupon, BURKE Deposition	23 none whatsoever.
ł	Exhibit 7 was marked for	24 Q. Was it ever communicated to you by
25	purposes of identification.)	25 anyone from Nationwide that I failed to provide
	Page 38	Page 40
1	Page 38	Page 40
1	•••••	1 documentation when documentation became
2	Q. Exhibit 7 is a letter that I sent to	 documentation when documentation became available or to produce people that needed to be
2 3	Q. Exhibit 7 is a letter that I sent to Gina Scruggs in September of 2001, and if you	 documentation when documentation became available or to produce people that needed to be deposed?
2 3 4	Q. Exhibit 7 is a letter that I sent to Gina Scruggs in September of 2001, and if you could just take a look at that and read into the	 documentation when documentation became available or to produce people that needed to be deposed? A. No. It appeared to me that both
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10 (Pages 37 to 40)

Page 41	Page 43
1 Q. And the plaintiff wasn't examined by	
2 Dr. Silberman?	1 Q. Now, the offer that was communicated
3 A. No, she wasn't.	2 to me on behalf of Janie Cousins prior to a
4	3 couple days before trial was \$17,000. I know
	4 that you had some communication in some manner
	5 from someone that there was a \$25,000 settlement
6 Exhibit 8 was marked for	6 offer communicated. Do you recall that?
7 purposes of identification.)	7 MR. FRANEY: Objection to your
8	8 question. What time period are you talking
9 Q. The letter I sent on August 19, 2002	9 about a \$17,000 offer? You said a couple days
10 to Mr. Christie, which is marked as Exhibit 8,	10 before trial?
11 have you seen that letter? Have you seen this	11 Q. Prior to a couple days before trial,
12 letter before?	12 the only official offer that I had received was
13 A. You know, I think I have seen it. I	13 \$17,000, although I remember you, Mr. Burke,
14 received the most recent correspondence along	14 indicating that you thought that there was a
15 with their file and I believe I did see that. I	15 \$25,000 offer.
16 would have to review it.	
17 Q. And just again, the highlighted	16 Do you remember something along those 17 lines?
18 sections, while my client's injuries are	
19 anything but minor, as previously described by	
20 you do you know what I'm referring to when	1 and the the the taning about it and t daid
21 I'm referencing to Mr. Christie describing my	20 \$25,000, and you said, no, \$17,000. I don't
	21 know where I got the figure \$25,000. I
,	22 obviously didn't make it up. I thought there
If the president of the president	23 was a \$25,000 or a \$45,000 - I don't know why
24 There is some recollection at the pretrial	24 the number \$45,000, but I remember you saying,
25 that I don't know whether Nationwide or	25 no, because it was much lower than that.
Page 42	Page 44
1 Mr. Christie for Nationwide indicated that they	1 Q. Okay.
2 thought, that he thought or they thought that	· · · · · · · · · · · · · · · · · · ·
3 the injuries in this case were minor. But I	g are +D0)000.
4 think that was prior to the tinnitus claim	
5 getting up to speed. I'm not sure	4 that may have been conveyed, that was conveyed,
5 getting up to speed. I'm not sure.	5 perhaps, the day before or the day of trial.
5 getting up to speed. I'm not sure. 6 Q. In any event, you recall that there	5 perhaps, the day before or the day of trial.6 Do you recall that?
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18 would accept \$15,000 towards the punitive and 19 you came back with her demand of \$150,000. I 20 recall that. 21 Q. Right. 22 A. But after opening, after voir dire, I 23 don't know. 24 Q. I have a number of items but I'm not 25 going to use them with you. Let me just check Page 46 1 one thing.	
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22 A. But after opening, after voir dire, I 23 don't know. 24 Q. I have a number of items but I'm not 25 going to use them with you. Let me just check Page 46 1 one thing.	
23 don't know. 24 Q. I have a number of items but I'm not 25 going to use them with you. Let me just check Page 46 1 one thing.	
24 Q. I have a number of items but I'm not 25 going to use them with you. Let me just check 24 a question of how the court calculates the 25 going to use them with you. Let me just check 25 attorney fees at this point? Page 46 Page 46 Page 46 1 one thing. 1 A. Initially I had to do some research	
25 going to use them with you. Let me just check 25 attorney fees at this point? Page 46 Page 46 1 one thing. 1	
Page 46 Page 4	
1 one thing.	10
	je 48
o the state of the	
2 What in your opinion did you view the 2 on that 1 now know it's the discretion of the	
3 potential jury verdict compensatory range, based 3 court to do it as they see fit	
4 upon your experience as an adjustor and as an 4 O. They can do it on a per diem basic?	
5 attorney? Before the jury came back in, what 5 A. Correct.	
6 kind of range did you think? 6 O. With a load star or just per diem, or	
7 A. After the trial and before the jury's 7 they can even honor the contingency contract?	
8 decision? 8 A. Take the percentage and carry it to	
9 Q. Yes. 9 the punitive, right.	
10 A. I thought it was going to be more 10 Q. Do you know whether the attorney fees	
ti di	
10 O D C is a state of the stat	
17 you think the man if a first of a first o	
17 July to the full of the ful	
10 the unit D N	
To demonstrated a lack of good latter in terms of	
and negotiation process throughout this case?	
20 A. I call only speak nom the point that	
21 Just was very good for you. 21 I entered the case to the conclusion of the	
22 I, at that point, I thought, and I 22 case, and I saw nothing that the plaintiff did	
23 was scrambling because of the punitive aspect of 23 that wouldn't have been in good faith.	
24 Une case, but I think I thought that this case 24 Q. Was anything brought to your	
25 was going to come back around \$200,000 for you 25 attention in discussions with anyone from	

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January 30, 2003

Page 49 1 Mr. Franey's office or the insurance company as 2 it relates to settlement discussions that would 3 suggest that the plaintiffs failed to fully 4 cooperate in discovery? 5 A. No. 6 Q. That the plaintiffs failed to make a 7 good faith effort to resolve the case? 8 A. No. 9 Q. That the plaintiffs failed to 10 adequately evaluate the risks of the liability 11 issues as well as the positives and negatives of 12 the case in arriving at a reasonable settlement 13 demand in this case? 14 A. No. 15 Q. Have you had any discussions with 16 anyone, Nationwide, Mr. Franey's office or any 17 third-party, as it relates to the process of 18 negotiation that would cause you to alter any of 19 the opinions or any of the statements of fact 20 that you have made during the course of this 21 deposition? 22 A. None whatsoever. 23 MR. MISHKIND: I have nothing 24 further. Thank you very much. 25 Will you waive signature on this?	Page 51 CERTIFICATE State of Ohio, SS: County of Cuyahoga. I, Vivian L. Gordon, a Notary Public within and for the State of Ohio, duly commissioned and qualified, do hereby certify that the within named JAMES BURKE, ESQ. Was by me first duly swom to testify to the truth, the whole truth and nothing but the truth in the cause aforesaid; that the testimony as above set forth was by me reduced to stenotypy, afterwards for transcribed, and that the foregoing is a true and correct transcription of the testimony. I do further certify that this deposition was taken at the time and place specified and was completed without adjournment; that I am not a relative or attorney for either party or otherwise interested in the event of this action. I am not, nor is the court reporting firm with which I am affiliated, under a crontact as defined in Civil Rule 28(D). N WITNESS WHEREOF, I have hereunto set my hand and affixed my seal of office at Cleveland, Ohio, on this 3rd day of February, 2003. Vivian L. Gordon, Notary Public within and for the State of Ohio My commission expires June 8, 2004.
Page 50 1 THE WITNESS: 1 will. 2 3 (Deposition concluded at 3:10 p.m.) 4 (Signature waived.) 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25	Page 52 INDEX EXAMINATION OF JAMES W. BURKE, JR., ESQ. BY MR. MISHKIND: 3:13 Exhibits 1 thru 3 were marked. 3:3 Exhibit 4 was marked. 4:22 Exhibit 5 was marked. 23:6 Exhibit 6 was marked. 36:8 Exhibit 7 was marked. 37:24 Exhibit 8 was marked. 41:6 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 11

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